



AUTUMN NEWSLETTER

Now that the clocks have changed and those winter nights are drawing in, candles can make such a difference to an interior – bringing colour, fragrance, warmth and light to create beautiful ambiance and really set the scene.

Over the past few years, we've all seen a rise in the number of people holding mid-winter Christmas celebrations, so make sure you're well stocked in our red and green candles, fragranced with a choice of Pohutukawa or Christmas Cheer – perfect as table centrepieces or displayed with flowers. We'll even give you a **FREE Christmas Cheer** candle to burn instore, helping you to create the festive feel, plus, **FREE Delivery** on all orders over \$300, on **orders placed in May and June**. Please quote AN1 on your order.



It was great to meet so many of you at the Auckland Gift Fair back in March. Since then we've enjoyed catching up with more of you out on the road or over the phone. We really appreciate your feedback and need this to carry on developing our range to suit your customers. Please don't hesitate to give us a call with your comments or any special requests or requirements.

Finally our website is almost up and running so keep an eye out and let us know if there's anything you feel should be included. Web address is below.

Bye for now.

Kind regards, Nicola and Steven

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WHAT'S NEW

Our brand new coffee fragrance, currently produced in the dark brown Antique and Galaxy ranges, has been so well received that we're also running it in the Ice palm pyramids. It's a rich, sweet aroma that would warm any home, even on the coldest of nights.

Cinnamon is another fragrance which seems to sit well at this time of year so make sure you've got some in stock – it's a great fragrance for those Mid-winter Christmas parties and again it's now also available in Ice Palm Pyramids.

We've also taken your advice and produced a lighter green in the Ice Palm to work with the Lemongrass in our paraffin range.

WHAT'S SELLING

Still our best sellers are the white, red and black pyramids in the Ice Palm. These make such a striking statement when displayed in-store.

WHAT'S COMING UP

After listening to your comments, we've been doing quite a bit of work on developing a range of pillars in the Ice Palm, to complement our already popular pyramids. We'll keep you posted on how these go, together with a range of Soy container candles, which we are also working on.

NEW ZEALAND TOURIST RANGE – 'INSPIRATION'

Our NZ INSPIRED tourist range is also being developed further at the moment with new colours, fragrances and designs. We'll look forward to showing you all in the coming months, or at the South Island Gift Fair in Christchurch, 20-22 July – **we'll be on stand 434!**